

**CITY OF FORT LUPTON
CITY COUNCIL**



Shannon Rhoda, Ward 1
Chris Ceretto, Ward 2
Michael Sanchez, Ward 3

Zo Stieber, Mayor

David Crespín, Ward 1
Tommy Holton, Ward 2
Michael Long, Ward 3

AM 2019-130

AMENDMENT TO BODY & FLEET CAMERA/STORAGE/SOFTWARE LEASE

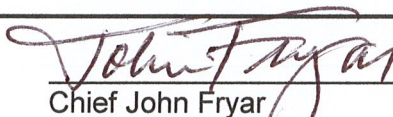
I. **Agenda Date:** Council Meeting – July 15, 2019

II. **Attachments:** a. Axon Quotes

III. **Summary Statement:**

This AM approves an amendment to the lease of body worn cameras and licensing for the Police Department. Axon is the existing provider and bid for 6 additional access licenses at \$75 each in the first year (\$450.00) and \$180 (\$1080 per year) and 3 additional cameras and support that will cost (1647.00) the first year and (\$720) for each of the remaining four years of the agreement. The total cost over the five years is \$9297.00.

IV. **Submitted by:**


Chief John Fryar

V. **Finance Reviewed**


Finance Director

VI. **Approved for Presentation:**


City Administrator

VII. **Attorney Reviewed**

Approved

Pending Approval

VIII. **Certification of Council Approval:**

City Clerk

Date

IX. Detail of Issue/Request:

- *This AM addresses the addition of 6 licenses that access the Evidence.com cloud storage*
- *And 3 additional cameras and the support.*
- *The additional licenses allow access for the Evidence Custodian, the DA's Office and additional Officers. It keeps spare licenses for changes that may occur in the next couple of years.*
- *The additional three camera licenses are for the cadet positions and the new SRO.*

X. Legal/Political Considerations:

This provides both a safety and accountability tool to benefit both the City and the citizens.

XI. Alternatives/Options:

The City could continue to work without it.

XII. Financial Considerations:

The General Fund has \$11,605 remaining of the \$15,000 budgeted for contractual services in the miscellaneous department.

XIII. Staff Recommendation:

Approval of this AM is recommended.



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-218989-43643.709KP

Issued: 06/27/2019

Quote Expiration: 07/24/2019

Account Number: 107329

Payment Terms: Net 30

Delivery Method: Fedex - Ground

Contract Number: 00020320

SHIP TO

David Hempel
Fort Lupton Police Dept. - CO
130 S. McKinley Avenue
Fort Lupton, CO 80621
US

BILL TO

Fort Lupton Police Dept. - CO
130 S. McKinley Avenue
Fort Lupton, CO 80621
US

SALES REPRESENTATIVE

Kyle Panasewicz
Phone: (480) 905-2071
Email: kylep@axon.com
Fax: (480) 658-0673

PRIMARY CONTACT

David Hempel
Phone: (720) 466-6134
Email: dhempel@fortluptonco.gov

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	3	100.00	100.00	300.00
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	3	499.00	449.00	1,347.00
74018	Z-BRACKET MOUNT, MENS, AXON RAPIDLOCK	3	0.00	0.00	0.00
71026	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	3	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	3	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	3	0.00	0.00	0.00
Subtotal					1,647.00
Estimated Shipping					0.00
Estimated Tax					0.00
Total					1,647.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	3	240.00	240.00	720.00
Subtotal					720.00
Estimated Tax					0.00
Total					720.00

Q-218989-43643.709KP

Protect Life.

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	3	240.00	240.00	720.00
Subtotal					720.00
Estimated Tax					0.00
Total					720.00

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	3	240.00	240.00	720.00
Subtotal					720.00
Estimated Tax					0.00
Total					720.00

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	3	240.00	240.00	720.00
Subtotal					720.00
Estimated Tax					0.00
Total					720.00

Grand Total	4,527.00
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Discounts (USD)

Quote Expiration: 07/24/2019

List Amount	4,677.00
Discounts	150.00
Total	4,527.00

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	1,647.00
Year 2	720.00
Year 3	720.00
Year 4	720.00
Year 5	720.00
Grand Total	4,527.00

Notes

This quote is co-termed with quote Q-195127 (executed contract #20320). Year one has been prorated to 5 months to align with agency annual billing dates. This has been done according to an anticipated license start date of 8/15/19. The end date of these subscriptions is subject to change if the ship/start date changes.

Axon Body 2 hardware contained in this quote will be covered under the Taser Assurance Plan, and will be eligible for 2 replacements at the same time as the equipment originally deployed on this existing contract as determined by quote Q-195127 (contract #20320).

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____ Date: _____
Name (Print): _____ Title: _____
PO# (Or write N/A): _____

Please sign and email to Kyle Panasewicz at kylep@axon.com or fax to (480) 658-0673

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-218989-43643.709KP

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Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-208860-43633.866KP

Issued: 06/17/2019

Quote Expiration: 06/28/2019

Account Number: 107329

Payment Terms: Net 30
Delivery Method: Fedex - Ground
Contract Number: 00020320

SHIP TO

David Hempel
Fort Lupton Police Dept. - CO
130 S. McKinley Avenue
Fort Lupton, CO 80621
US

BILL TO

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SALES REPRESENTATIVE

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Email: kylep@axon.com
Fax: (480) 658-0673

PRIMARY CONTACT

David Hempel
Phone: (720) 466-6134
Email: dhempel@fortluptonco.gov

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80012	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	6	75.00	75.00	450.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
Subtotal					450.00
Estimated Shipping					0.00
Estimated Tax					0.00
Total					450.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80013	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	6	180.00	180.00	1,080.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
Subtotal					1,080.00
Estimated Tax					0.00
Total					1,080.00

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80014	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	6	180.00	180.00	1,080.00

Year 3 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
				Subtotal	1,080.00
				Estimated Tax	0.00
				Total	1,080.00

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80015	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	6	180.00	180.00	1,080.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
				Subtotal	1,080.00
				Estimated Tax	0.00
				Total	1,080.00

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80016	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	6	180.00	180.00	1,080.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
				Subtotal	1,080.00
				Estimated Tax	0.00
				Total	1,080.00

Grand Total	4,770.00
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Summary of Payments

Payment	Amount (USD)
Year 1	450.00
Year 2	1,080.00
Year 3	1,080.00
Year 4	1,080.00
Year 5	1,080.00
Grand Total	4,770.00

Notes

This quote is co-termed with quote Q-195127 (executed contract #20320). Year one has been pro-rated to 5 months to align with agency annual billing dates. This has been done according to an anticipated license start date of 8/15/19. The end date of these subscriptions is subject to change if the ship/start date changes.

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Signature: _____ Date: _____
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